

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered from 4th July, 2023 to 3rd July, 2025 i.e., for two years tenure....

BY AND BETWEEN

Mechanical Engineering Department of Sanjeevan Engineering & Technology Institute, Panhala, an educational institution, located at Sanjeevan Knowledge City, A/P – Somwar Peth - Injole, Tal. Panhala, District – Kolhapur – 416201. (Herein after referred to as the "Institution")

PARTY OF THE FIRSTPART

AND

Prudentia Technology Solutions India Pvt. Ltd., Pune a company incorporated under the Companies Act, 2013, having its registered office at 101, Piyusha Society, CTS No. 47/ 13 – B, Law College Road, Erandwane, Pune - 411004 (hereinafter referred to as the "Company")

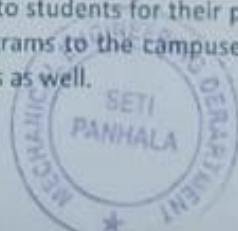
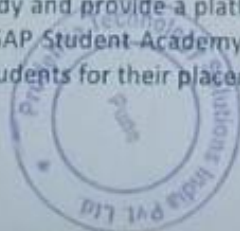
PARTY OF THE OTHER PART

(Party of the First Part and the Party of the Other Part are hereinafter jointly referred to as "Parties")

WHEREAS:

The Party of the First Part is a higher educational institution **Sanjeevan Engineering & Technology Institute, Panhala**.

The Party of the Other Part is a Company which aims to enhance the employability parameters of any Engineering/ MBA & Science campus students to make them industry ready and provide a platform to students for their professional development. It provides SAP Student-Academy Programs to the campuses, conducts SAP Modules and assist students for their placements as well.



PURPOSE OF MOU:

This MOU is intended to:

To encourage the students of the Institution to register themselves for the Industry Ready SAP Training conducted by the Company under the SAP Student Academy Program for campuses and enhance the skill sets of any eligible campus students among the students of the Institution.

Enhance the chances of the students getting industry ready by registering under the different practical courses offered by the Company.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERETO AGREE AS FOLLOWS:

CO-OPERATION:

Both parties are united by common interests and objectives of encouraging the students of the Institution to become industry ready, and they shall establish channels of communication and co-operation that will promote and advance their respective operations. The parties shall keep each other informed of potential opportunities and share all information that may be relevant to secure additional opportunities for one another.

There shall be co-operation between the Company and the Institution to facilitate development of suitable teaching or training systems, courses, modules, schedules and provide these courses or training to students of the Institution.

SCOPE OF THE MOU:

Both Parties believe that close co-operation between the two would be a major benefit to the student community of the Institution to enhance their practical skills and knowledge. Students from the institute would be benefitted as per the following details:

- 1) Webinars/ Seminars on the latest technology like SAP and its Modules, Industry Expectations from a fresh engineer and many more relevant topics...
- 2) In-campus offline batches of SAP modules for registered students to enhance the placement ratio of the students.
- 3) Guidance on Final Year SAP related Projects, Internships as per the requirement



from the students.

- 4) Training and placement opportunities in SAP modules for fresh graduates...
- 5) Semester-wise technical and soft-skills enhancement programs for better placement opportunities in the campus itself.
- 6) Final year Project/ Internship guidance and trainings related to the topics.

Industry Ready Training:

The Company shall offer its Industry Ready Training for students of the Institution, at a fee, which shall be solely determined by the Company.

This Industry Ready Training, which shall be conducted at a national level, are designed to help the students in assessing their employability quotient and help them gauge their standards at a national level.

The Company will give valuable inputs to the students of the Institution to evaluate their strengths and weaknesses and get a detailed analysis of their performance in the Industry Ready Training, so that the students fit into the industrial scenariomeaningfully.

The Institution agrees to collaborate with the Company for all future SAP trainings for its students. The Institution shall give preference to the Company to offer its courses, lectures, certifications or any other training during such trainings conducted for the students of the Institution. The fee payable for such courses, lectures, certifications or any other training offered by the Company shall be solely determined by the Company.

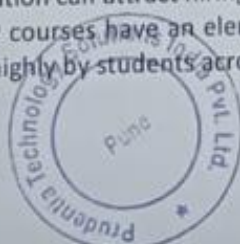
The Company may also assist the Institution is accessing internship and job opportunities in the future.

The company agrees to conduct Seminar(s) or Webinar(s) as per the Institution requirement.

The Institution agrees to be identified as a "Partner Institution" of the Company. The Institution shall permit the Company to use its logo, trademark, name or any other identification mark in any of its promotional events, posters, brochures, pamphlets as a "Partner Institution".

Takeaway for Institution:

1. Institutions can offer training to students on latest technologies which are used across the best companies in the world and teach them best practices followed by companies.
2. Association can attract hiring companies to recruit from campus
3. All SAP courses have an element of Simulation based learning which has been rated highly by students across India for its ease of learning and adapting.



4. Curriculum designed by experts to meet Industry Expectations and streamlined to Indian University Curriculum

Placement Assistance:

The Company shall offer placement assistance after SAP training to the students of the Institution. Students need to complete the SAP training module to be eligible for the placement assistance services provided by the Company. The Company does not commit any placement guaranty to the students nor to the Institute under the training and placement assistance activity provided through this MOU. The company will get couple of SAP companies to the campus after the successful completion of the SAP module, for the eligible students.

Certification:

SAP training completion certificate would be provided by Company as per the confirmed Certification format by SAP. Company would provide the certificate to the students who have completed the SAP training module as per prescribed by SAP.

SAP Global Certification facility would be provided by the Company as per the training module completion & certification charges instructed by SAP, to be paid to SAP along with applicable taxes, at any given point of time. Students who aim to appear for Global Certification of SAP has to complete all norms like completion of training module and attendance percentage (more than 85%) to be eligible for SAP Global Certification.

VALIDITY:

This agreement shall stand valid for two (2) years from the date of the signing by both the parties.

Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

The parties here to agree that any matter or issues arising hereunder or any dispute here under shall be subject to the exclusive jurisdiction of the courts of situated at Pune.





AGREED:

Sanjeevan Engineering & Technology Institute, Panhala:

Dr. Vinayak H. Deokar

HOD,

Mechanical Engineering

Sanjeevan Engg. & Tech. Institute, Panhala



Date: 1st July, 2023

For, Prudentia Technology Solutions(I) Pvt Ltd:

**Mr. Narayan Rao
(Director)**

Date:

Witness:

**Mr. Shrikant Bidwai
(Senior Manager – Academy Business)**

Date: 1st July, 2023



Annexure A

| Category Name | Module Name and Pricing in Rs. |
|---|-----------------------------------|
| Materials Management | SAP MM (Rs. 40000/- plus Taxes) |
| Production Planning | SAP PP (Rs. 40000/- plus Taxes) |
| Advanced Business Application Programming | SAP ABAP (Rs. 40000/- plus Taxes) |
| Sales and Distribution | SAP SD (Rs. 40000/- plus Taxes) |
| Human Resources | SAP HR (Rs. 40000/- plus Taxes) |
| Finance | SAP FI (Rs. 40000/- plus Taxes) |

Terms:

- Taxes means GST and any other applicable taxes. Currently GST rate is 18% but can change. If any changes are notified by the Central or State Government, taxes will change accordingly.
- The above-mentioned prices are applicable for this quarter only. Any changes in the policies of SAP, accordingly the price will be changed with due intimation.

